



# ADVISOR

Newsletter

2006 - 7  
Dec - Feb  
Winter Edition

## ACME SECURITY GROUP

At a Glance!

### CORPORATE PROFILE

#### HEADQUARTERS:

1632 West 6th Avenue  
Vancouver, B.C.  
V6J 1R3

**ESTABLISHED:** 1930 in Vancouver

**NUMBER OF OFFICES:** 2

**NUMBER OF EMPLOYEES:** 56

#### TYPE OF SERVICES PROVIDED:

- **ELECTRONIC SECURITY SYSTEMS**  
COMMERCIAL AND RESIDENTIAL
- **INTEGRATED SECURITY ACCESS CONTROL/CLOSED CIRCUIT CAMERA SYSTEMS (CCTV)**
- **TELEPHONE/VOICEMAIL SYSTEMS 'PANASONIC' SPECIALISTS**  
COMMERCIAL & RESIDENTIAL
- **STRUCTURED COMPUTER SYSTEM WIRING**

PLUS

OUR OWN ULC LISTED MONITORING STATION LOCATED IN VANCOUVER

#### CONTACT INFORMATION:

- 604-731-8204** VANCOUVER AREA SALES AND ADMINISTRATION
- 1-800-663-6693** SALES & ADMINISTRATION OUTSIDE THE LOWER MAINLAND
- 604-731-4126** MONITORING STATION DIRECT
- 604-714-1100** ASIAN DIVISION
- 604-738-0140** Fax Number

email: [mailbox@acmeprotective.com](mailto:mailbox@acmeprotective.com)

#### AFFILIATIONS & ACCREDITATIONS:

-  **CANASA**  
CANADIAN ALARM & SECURITY ASSOCIATION
-  **CSAA - ♦♦♦♦**  
CENTRAL STATION ALARM ASSOCIATION – FIVE DIAMOND
-  **SNA**  
SECURITY NETWORK OF AMERICA
-  **ULC**  
UNDERWRITERS LABORATORIES OF CANADA



## PRESIDENT'S MESSAGE

*TIME IS FLYING BY SO QUICKLY IT IS IMPOSSIBLE TO AGE THIS QUICKLY!  
I FEEL LIKE A HAMPSTER ON A TREADMILL!  
CHANGE-CHANGE-CHANGE -  
NOTHING IS CONSTANT BUT CHANGE!*



How often do we hear and/or say to ourselves, the clichés noted above. Our sophisticated electronic age is putting so many demands on us to cope and learn new things that our heads are kept spinning.

Just a few years ago most of the things that drive our lives today did not exist and if they did, they have been 'upgraded' and modified so many times that the new versions don't even resemble the old. We struggle to learn all the new features of all the new things, just to have them change again when we start to get comfortable. This is fact in both our personal and business lives.

The Holiday Season is upon us. This is a traditional helter-skelter time of year we consider to be the annual and ultimate period of stress. " 'Tis the Season "...it's the time like no other during the year, for socializing and getting together with friends and family, so let's appreciate the things that really matter. Leave the materialistic world aside and appreciate the human aspects as it used to be in the "good-old-days". Park the BlackBerries, Lap-tops and electronic gadgets for a while and Laugh and Play!~ **Remember, Life really is too short!**

**The entire Acme/APS Team send to you and your family our very best wishes for the Holidays and the New Year. Seasons Greetings!**

Don Nelder, President

### A REMINDER..

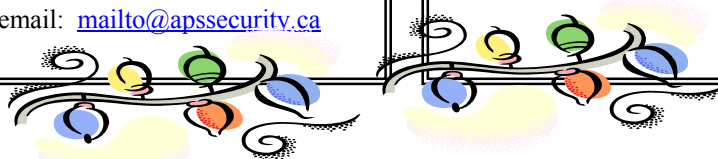
**Planning a trip away from home? Is your office or business closed for extended days over the holidays?** Remember to advise our monitoring station of your away and closed office dates and confirm that your property reference call list is correct and up to date. Having accurate information about your account ensures our Operators provide you with the best response to your alarm condition.

Call Erin at 604 732-3515 or email: [mailto@apssecurity.ca](mailto:mailto@apssecurity.ca)

### Career Opportunities

As our customer, you understand the value of a great employee who provides exceptional service. In order to ensure you receive the best possible service as we continue to grow, we are constantly increasing our staff and seeking reliable people to join our team. If you know of someone whom you believe would be a terrific asset to our company, please have them send us a resume.

*Our present positions are;*  
*Customer Care Rep – Technical Support*  
*Inside Sales Co-ordinator*  
*Outside Technical Sales Rep.*



OVER

## **BUYER BEWARE**

**YOU NEED TO KNOW THAT:** Digital phone service is more frequently interrupted due to weather or power outages than the standard telephone service that you have used for years.

**YOU NEED TO KNOW THAT:** Cable systems do not have Battery Back-up to keep this system operational during a power failure. (How many times in the past have you experienced a failure in your TV Cable reception without a power failure, and yet had your telephone service still operate?)  
When your cable fails and you have phone service via cable, your phones also fail.

**WARNING: WHEN YOUR TELEPHONE FAILS, ALARM SIGNALS WILL NOT REACH THE MONITORING STATION.**

**YOU NEED TO KNOW THAT:** Because cable phone systems are more frequently off line than the traditional system, you may be more vulnerable. The alarm system relies on your telephone connection to communicate to the monitoring station and if for any reason your traditional phone line or your cable phone system such as Shaw or Rogers fails, the alarm signals will not reach the monitoring station. We strongly recommend enhancing your protection.

**YOUR SOLUTION:** Cellular Back-up Transmitters are available to take over your security transmission if your regular telephone service fails for any reason.

**SPECIAL HOLIDAY OFFER:** Thanks to our Supplier, Acme has been authorized to purchase for a limited time, Cellular Transmitters at a very special price. The savings are available to you if you order the enhanced service by January 15, 2007.

**REGULAR PRICE - \$360.00 --- HOLIDAY SPECIAL - \$199.00\***

\*AVAILABLE ONLY TO JANUARY 15, 2007: INCLUDES INSTALLATION, CONTRACT REQUIRED.

Cellular Line Monitoring: Residential add \$15.00 per month – Commercial add \$22.50

CALL ACME SALES DEPARTMENT TODAY AT 604 731 8204 TO BOOK YOUR INSTALLATION

## *What's new?*

We are pleased to welcome Lorrie Moore as the newest member of our Client Care Team. Lorrie is currently in training ~ learning all she needs to know in order to assist you.



## **Wow!...What Unusual November Weather**

Unfortunately, during the recent stormy weather throughout BC many homes and businesses suffered significant damage and loss. In addition, thousands were without hydro for days upon days and then much of the lower mainland's water supply was deemed unsafe to drink. This storm was emotionally devastating for those who suffered losses, but in reality this storm was minor compared to that of a natural disaster.

During this time, it became very apparent that the majority of people are NOT adequately prepared to deal with emergency situations. Are you prepared?

**Don't delay!** – put together a readily accessible emergency supply kit; **Water**, **Non perishable food**, **Batteries**, **Flashlights**, **Candles**, **Matches**, **Portable radio** (battery operated) and any other items such as essential **Medications** etc.. that you would need to survive for up to a week until emergency assistance arrives.

Remember ~ Recycle the water, food, medications, replace batteries every year in your emergency supply. To quote the Boy Scouts motto...*“always be prepared”*.



## *What is CARBON MONOXIDE (CO) ?*

IT is an odourless, colourless, tasteless and highly toxic gas. CO is produced when flame fuelled devices such as heating systems, BBQ grills, tools, generators, space-heaters and ovens either malfunction or are not properly vented.

During the recent storm coverage, a News broadcast on Global TV stressed the health and safety concerns with exposure from Carbon Monoxide. The often undetected release of the odourless gas, frequently referred to as the Silent Killer, can result in fatal poisoning. The CO is instantly absorbed into the bloodstream and is carried to the vital organs. The effects on the body vary depending on the degree and length of exposure – often people are incapable of functioning due to severe dizziness, nausea, drowsiness or unconsciousness.

**Sensors** are available to alert you to this gas. CO detectors monitor the air and measure the amount of CO present. When dangerous levels of this gas are detected, the sensor triggers a warning alarm and signal. *Having the CO sensors connected into your alarm for monitoring, ensures prompt assistance and emergency response.*

Do you have a detector? These sensors, along with smoke and heat detectors should be installed in your home! For those who already have the Carbon Monoxide Detectors installed, REMEMBER the sensing units have an approximate 6-year life span. Is it time to replace yours?

Call our Sales department to inquire about the different products available to

**Protect your Family**